



JOHN J LANIGAN SR
TRAINING ACADEMY





TRAINED EMPLOYEES PERFORM BETTER

As a pillar in the material handling community, **the focus of Mi-Jack Products on service to our clients has grown to include more than equipment sales and services.**

Our founder, John J. Lanigan, Sr., knew that his vision of a company that held customer satisfaction through excellent parts and service above all else could only be achieved by the best trained employees in the industry. He also knew that the best trained employees would be the most motivated and the most valuable performers. That's why **Mi-Jack, "Where Service is Golden" has always set the gold standard for training.**

MI-JACK PRODUCTS "Where Training is Golden"

That's why we created the **John J. Lanigan, Sr. Training Academy (JLSTA)** to train our staff and yours. We continue to honor our commitment to our clients by providing the highest level of technical training possible.

Our training is based on the 4Ps of productivity—People, Products, Parts, and Procedures—to address the total skills profile of field service professionals.

Using subject matter experts, who deliver authorized and industry-leading instruction through multiple formats, **we set the stage for your success by reducing skill gaps.** You'll also see impacts in on-boarding and employee retention through improved skills and higher job satisfaction.

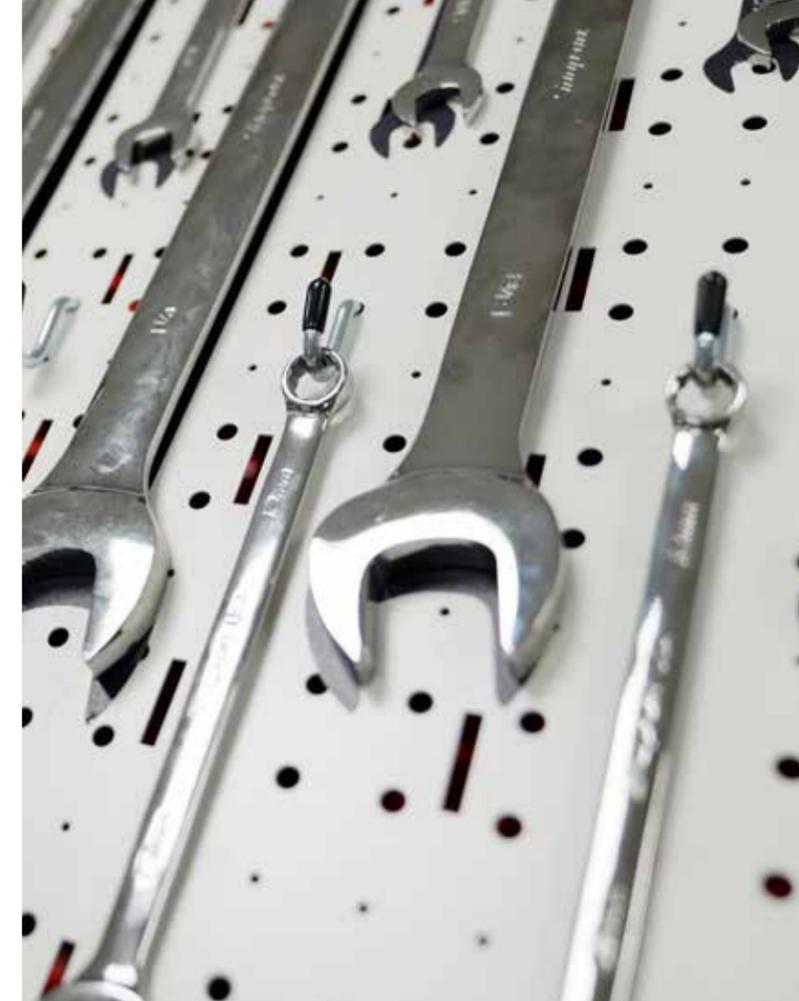




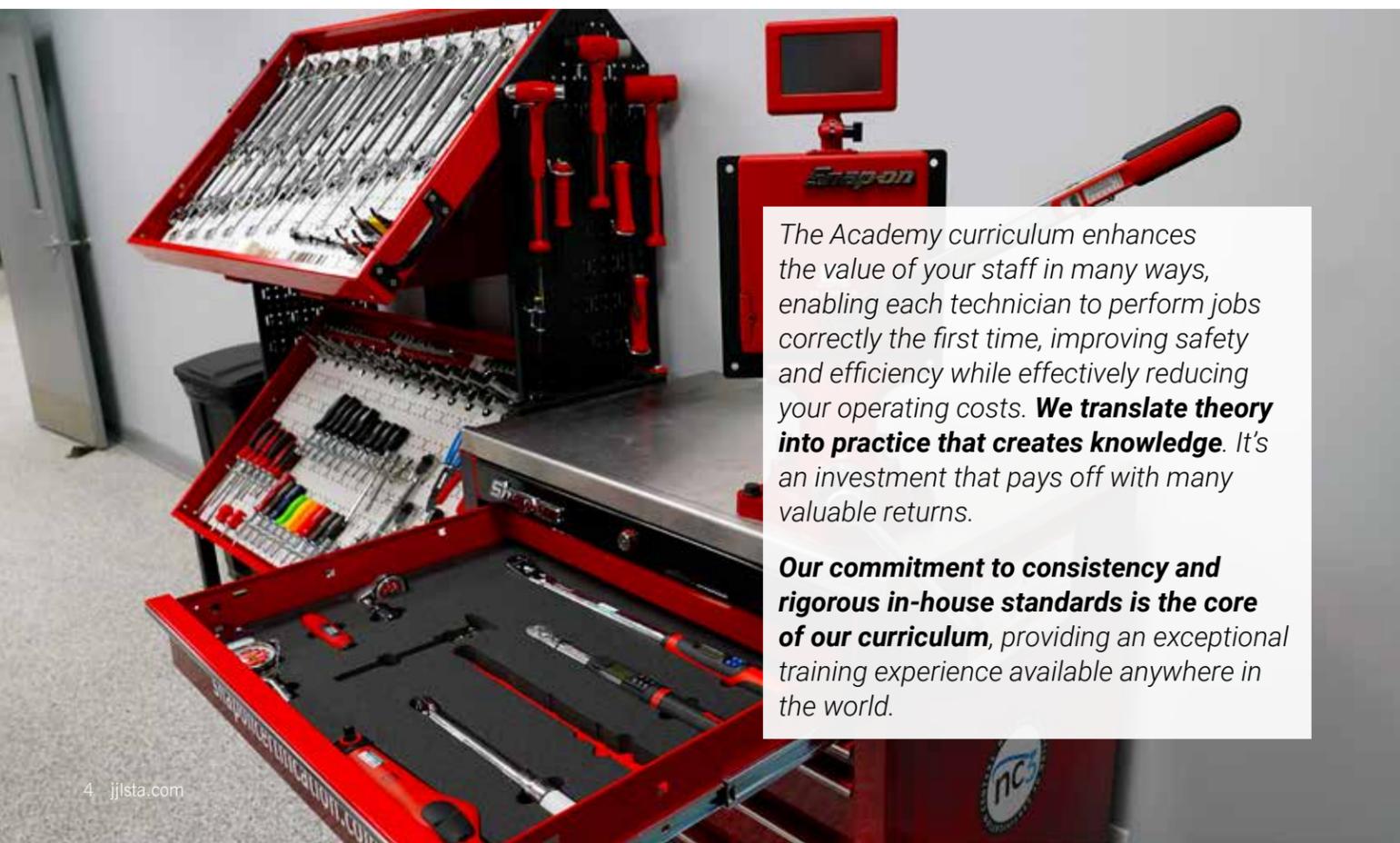
FIVE WAYS YOUR COMPANY AND YOUR STAFF WILL BENEFIT

1. Productivity

Today's highly competitive environment demands immediate access to cost-effective, outstanding service and parts availability. **Training increases job knowledge**, empowering your technical team to reduce errors and perform at the highest level possible, which in turn enhances job satisfaction.



THEORY + PRACTICE = KNOWLEDGE



The Academy curriculum enhances the value of your staff in many ways, enabling each technician to perform jobs correctly the first time, improving safety and efficiency while effectively reducing your operating costs. **We translate theory into practice that creates knowledge.** It's an investment that pays off with many valuable returns.

Our commitment to consistency and rigorous in-house standards is the core of our curriculum, providing an exceptional training experience available anywhere in the world.

2. Autonomy

Despite an increasingly interconnected world, field service professionals often can't rely on immediate assistance and access to remote knowledge. **The better trained they are, the better they are at performing** diagnostic and corrective procedures without subject matter experts' intervention.



FIVE WAYS YOUR COMPANY AND YOUR STAFF WILL BENEFIT



3. Versatility

Our Academy seeks to expand your technicians' scope of practice, enabling them to confidently command more service functions, minimizing the need for outsourced expertise which can result in increased costs and downtime.

Mi-Jack certifications are available to empower technicians to work on a wide variety of machine makes and models, including:

- Travelift
- Translift
- Broderson
- Liftking
- Reachstacker
- Widespan

4. Morale

*Competence breeds confidence, and confidence boosts morale. Great employees always want to learn more about their trade. **The Academy provides the continuous learning and professional development that enables them to advance in your organization.** Benefits include more efficient, consistent, and effective on-boarding and better employee retention as improved skills yield higher job satisfaction. Last but not least, **training can also provide a career roadmap** and help your company to establish a dialog regarding mutual expectations and goals.*

5. Safety

*Safety is paramount in our industry. Documented, **world-class training manages risk by empowering your technicians** to master maintenance methods that ensure they will be productive, effective, and efficient, while putting safety first, where it belongs.*

Make the investment in training that will pay off not only for your business but the health and welfare of your people and their families.

SUSTAINABLE, SCALABLE, REPEATABLE

IMPACT-WITH MINIMAL DISRUPTION



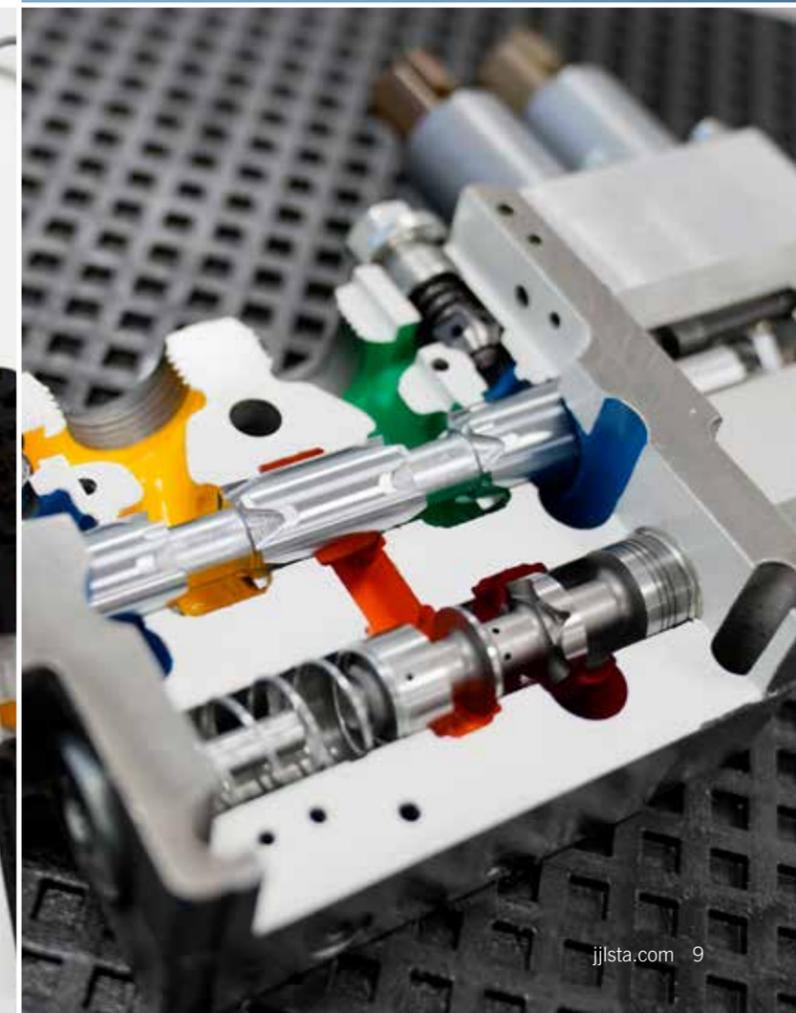
- **Talented Teachers** - We set the stage for your success by reducing skill gaps with a faculty of experienced subject matter experts delivering authorized, authoritative, industry-leading instruction in multiple formats.
- **Assessments at all stages of training** - Our assessments gauge subject mastery and reinforce knowledge gained during classroom activities.



- **Manageable time commitments:** JJLSTA courses take from 1-5 days, getting your team back on the job quickly.
- **Total immersion approach:** In addition to classroom and hands-on coursework, pre-work assists in preparing students for the next step in their training.
- **Small class sizes:** We train your people in small groups.
- **The training results you deserve:** Teaching is an on-going educational experience, which has honed our instructor skills. Our training metrics speak for themselves, as shown below.



Events	Number of Classes	Training Hours
On-campus	2,263	28,566
Online	7,844	8,948
Total	9,307	37,514



DESIGN YOUR CERTIFICATION PATH AT JOHN J LANIGAN, SR. TRAINING ACADEMY

LEVEL 1

Mechanical, Electrical, Hydraulic Fundamental (MEH)

LEVEL 2

Translift 1200R | Travelift MJHD | 1400C-RTG
EcoCrane Hybrid | Taylor XLC | OEM Widespan | OEM Sideloader

LEVEL 3

Level 3 Electrical | Level 3 Hydraulics | 1400C-RTC Faults
Taylor TICS | VFD | DGPS *Optional

LEVEL 4

Advanced 1200R or MJHD | Advanced Electrical/Hydraulics
Factory Trained Certification

TRANSLIFT 1200R FACTORY TRAINED CERTIFICATION

LEVEL 1

Mechanical, Electrical, Hydraulic Fundamental (MEH)

LEVEL 2

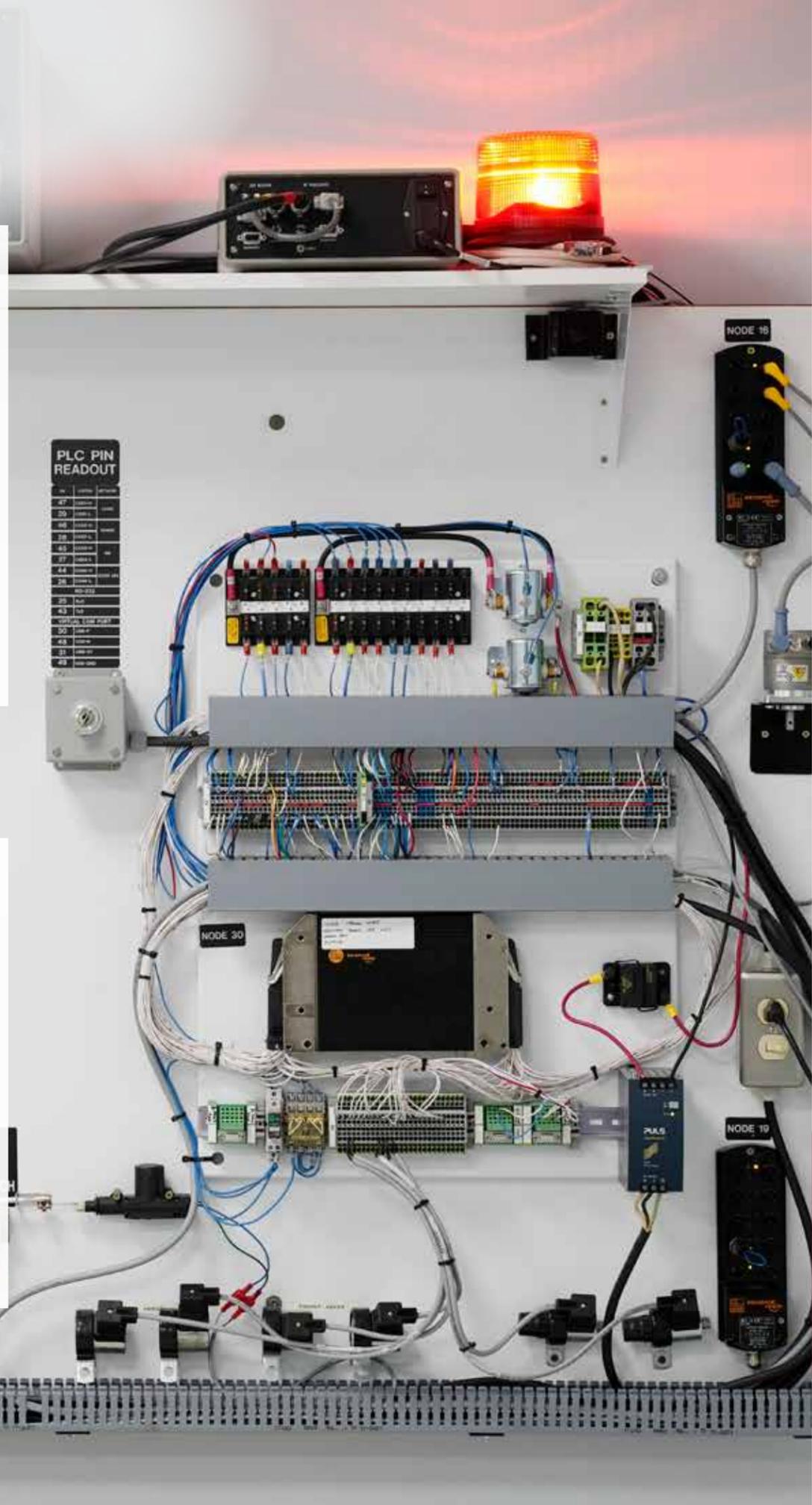
Translift 1200R

LEVEL 3

Level 3 Electrical | Level 3 Hydraulics | DGPS *Optional

LEVEL 4

Advanced 1200R | Advanced Electrical/Hydraulics



What JJLSTA Alums say...
About the curriculum:

"The information I learned will be very helpful in my yard. The opportunity to exchange information and experiences with other students was helpful, also."

"A good steppingstone to learn more about other equipment and how they operate in the field and for me to be able to advance in my career."

"Basic training is where it all starts without basic knowledge you cannot move forward, teachers made the class fun and enjoyable to learn, and understand the fundamentals needed to move forward."

"The most growth and knowledge I learned and appreciate is the Hydraulic portion. In all honesty, I never read or looked at a hydraulic schematic. The class taught me things I did not know pertaining to hydraulic."

"Electrical class took me down to the basics and reminded me things I forgot. The application of the definitions and symbols helped to reinforce what we learned. Things such as drawing circuits on the board and wiring up a circuit on a panel were very helpful."

"Very informative. Good information on the HMI and the CAN-bus. The hands-on troubleshooting is the best aspect of the training."

Contact

To enroll your staff in the Academy, contact:

Mark Rocque
Director of Training
John J. Lanigan, Sr. Training Academy
MRocque@jjlsta.com | 708.596.5202

About the Facility

The John J. Lanigan, Sr. Training Academy is located in a new state-of-the-art dedicated facility in Markham, IL. It includes multimedia classrooms, laboratories with operating power plants, hydraulic and electrical systems displayed for completely transparent demonstration and hands-on operational clinics, as well as advanced simulators to provide authentic operational scenarios.

The Academy is right across the street from Mi-Jack Products manufacturing plant, affording convenient easy access to operating equipment and observation of Mi-Jack manufacturing techniques.



For more information or to schedule training, contact:

Mark Rocque
Director of Training
MRocque@jjlsta.com | 708.596.5202

What JJLSTA Alums say....
About the faculty:

"Very knowledgeable instructor. Time to understand and all questions were answered."

"Instructors were very knowledgeable, they explained everything in detail and moved at a good pace and were willing to go back if needed."

"The willingness of the instructor to clearly and concisely relay the information and material is to be commended. Roger is a very easy to learn from kind of instructor that really cares about what he is teaching."



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